

1

NSLP Projected Operating Costs

Nutrition Group
RFP as submitted

Contract Begin Date 07/01/12
Contract End Date 06/30/13
Days of Service 179

School Food Authority SOUTHERN FULTON
FSMC Name The Nutrition Group

<u>Actual "In-School" Revenue</u>							
(Include Seamless Summer Option (SSO) Actual Revenue, if applicable)							
<u>BREAKFASTS:</u>		<u>MEALS</u>		<u>RATES</u>			
Elementary Paid	#	7,175	X	\$ 0.600	=	\$	4,305.00
Elementary Tiered Paid	#		X	\$ -	=	\$	-
Middle Paid	#		X	\$ -	=	\$	-
Middle Tiered Paid	#		X	\$ -	=	\$	-
Secondary Paid	#	2,625	X	\$ 1.000	=	\$	2,625.00
Secondary Tiered Paid	#		X	\$ -	=	\$	-
Reduced-Price	#	2,975	X	\$ 0.300	=	\$	892.50
Adult Paid	#		X	\$ 1.000	=	\$	-
A la Carte Sales	#		X	\$ 1.000	=	\$	-
Subtotal Breakfasts	#	12,775				\$	7,822.50
<u>LUNCHES:</u>							
Elementary Paid	#	25,418	X	\$ 1.500	=	\$	38,127.00
Elementary Tiered Paid	#		X	\$ -	=	\$	-
Middle Paid	#	32,936	X	\$ 1.750	=	\$	57,638.00
Middle Tiered Paid	#		X	\$ -	=	\$	-
Secondary Paid	#		X	\$ 2.500	=	\$	-
Secondary Tiered Paid	#		X	\$ -	=	\$	-
Reduced-Price	#	13,604	X	\$ 0.400	=	\$	5,441.60
Adult	#	6,265	X	\$ 1.000	=	\$	6,265.00
A la Carte Sales	#	69,851	X	\$ 1.000	=	\$	69,851.17
Subtotal Lunches	#	148,074				\$	177,322.77
<u>SNACKS/SUPPLEMENTS</u>							
Paid	#		X	\$ -	=	\$	-
Reduced-Price	#		X	\$ 0.250	=	\$	-
Adult	#		X	\$ -	=	\$	-
A la Carte Sales	#		X	\$ 1.000	=	\$	-
Subtotal Snacks/Supplements	#	-				\$	-
<u>OTHER:</u>							
Special Milk						\$	-
Vending Machine Sales/Concession						\$	-
Special Functions						\$	2,000.00
Subtotal Other						\$	2,000.00
Total "IN-SCHOOL" Revenue	#	160,849				\$	187,145.27

<u>Federal Reimbursement</u>							
To Be Completed By SFA (include SSO Reimbursements, if applicable)							
<u>BREAKFASTS:</u>		<u>MEALS</u>		<u>RATES</u>			
Paid	#	9,800	X	\$ 0.270	=	\$	2,646.00
Free	#		X	\$ -	=	\$	-
Free, Severe Need	#	14,700	X	\$ 1.800	=	\$	26,460.00
Reduced	#		X	\$ -	=	\$	-
Reduced, Severe Need	#	2,975	X	\$ 1.500	=	\$	4,462.50
Subtotal Breakfasts	#	27,475				\$	33,568.50
<u>HIGH RATE LUNCHES:</u>							
Paid	#		X	\$ -	=	\$	-
Free	#		X	\$ -	=	\$	-
Reduced	#		X	\$ -	=	\$	-
Subtotal High Rate Lunches	#	-				\$	-
<u>LOW RATE LUNCHES:</u>							
Paid	#	58,354	X	\$ 0.260	=	\$	15,172.04
Free	#	40,275	X	\$ 2.770	=	\$	111,561.75
Reduced	#	13,604	X	\$ 2.370	=	\$	32,241.48
Subtotal Low Rate Lunches	#	112,233				\$	158,975.27
<u>SNACKS/SUPPLEMENTS:</u>							
Paid	#		X	\$ -	=	\$	-
Free	#		X	\$ -	=	\$	-
Reduced	#		X	\$ -	=	\$	-
Subtotal Snacks/Supplements	#	-				\$	-
<u>SPECIAL MILK</u>							
Paid	#		X	\$ -	=	\$	-
Free*	#		X	\$ -	=	\$	-
Subtotal Special Milk	#	-				\$	-
Total Federal Reimbursement	#	139,708				\$	192,543.77

State Reimbursements

(Include SSO Reimbursements, if applicable)

BREAKFASTS:

		MEALS		RATES	
Paid	#	9,800	X	\$ 0.100 = \$	980.00
Free	#	-	X	- = \$	-
Free, Severe need	#	14,700	X	\$ 0.100 = \$	1,470.00
Reduced	#	-	X	- = \$	-
Reduced, Severe Need	#	2,975	X	\$ 0.100 = \$	297.50
Subtotal Breakfasts	#	27,475			\$ 2,747.50

LUNCHES:

Paid	#	58,354	X	\$ 0.100 = \$	5,835.40
Free	#	40,275	X	\$ 0.100 = \$	4,027.50
Reduced	#	13,604	X	\$ 0.100 = \$	1,360.40
Breakfast Incentive <=20%	#	60,681	X	\$ 0.020 = \$	1,213.62
Breakfast Incentive >20%	#	51,552	X	\$ 0.040 = \$	2,062.08
Subtotal Lunches	#	112,233			\$ 14,499.00
SNI Lunch	#	112,233	X	\$ 0.010 = \$	1,122.33
SNI Breakfast	#	27,475	X	\$ 0.010 = \$	274.75
SNI Breakfast Incentive <=20%	#	112,233	X	\$ 0.010 = \$	1,122.33
SNI Breakfast Incentive >20%	#	-	X	- = \$	-
Subtotal SNI Incentive	#	251,941			\$ 2,519.41

Total State Reimbursement	#	391,649			\$ 19,765.91
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SUMMARY:

Total "IN-SCHOOL" Revenue	\$	187,145.27
Total All Reimbursements	\$	212,309.68
Other Income	\$	-
Total Revenue	\$	399,454.95

Commodity Usage @	\$	0.2225 Per Reimbursable Lunches:	112,233	\$	(24,971.84)
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EXPENSES:

	TOTAL COST	COST/MEAL
		(Only if Fixed Price Contract)
Food Cost-Including Commodities* Enter the amounts of food and milk purchased and received. Include the Commodity Distribution Assessment Fee, Commodity Value and Bonus Commodity Value (Do not include rebates, discounts and credits)	\$ 192,350.75	
Commodity Delivery Charge* Enter the charge to have the commodities delivered	\$ 1,700.00	
Direct Labor and Benefits* Enter the gross amount paid for salaries and fringe benefits to foodservice workers	\$ 317,619.28	
Other Direct Enter the cost for nonfood items such as paper goods, supplies, equipment repairs	\$ 25,067.12	
Nonreimbursable Expenses* Enter all expenditures that are not an allowable cost for reimbursement purposes	\$ -	
Administrative Fee* Enter the fee that will be charged to manage the program	\$ 13,455.00	
FSMC Management Fee* Enter the fee that will be charged to manage the program	\$ 10,350.00	
Indirect Costs* Enter the amount of utilities and indirect labor charged to manage the program	\$ -	
Other: Please List- FSMC LABOR & SUB LABOR	\$ 55,381.23	
Sub-total Expenses/Sub-total Cost Per Meal	\$ 615,923.37	
Less Rebates, Discounts and Applicable Credits	\$ (10,791.21)	\$ -
TOTAL Cost Per Meal		\$ -

SUMMARY

Guarantee to SEA (132,000-180,705) Loss	Total Revenue	\$	399,454.95
School Nutrition Program-Profit or (Loss)	Total Expenses	\$	390,100.32
		\$	(180,705.37)

*All items must be included in a budget summary and itemized in full detail

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NSLP Projected Operating Costs

Contract Begin Date 7/1/2012
Contract End Date 6/30/2013
Days of Service 175 BK 179 LUNCH

School Food Authority Southern Fulton School District
FSMC Metz Culinary Management

metz
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Actual "In-School" Revenue
(Include Seamless Summer Option (SSO) Actual Revenue, if applicable)
Table with columns: BREAKFASTS, LUNCHES, SNACKS/SUPPLEMENTS, OTHER. Rows include Elementary Paid, Middle Paid, Secondary Paid, etc. Total "IN-SCHOOL" Revenue: 187,145.27

Federal Reimbursement
To Be Completed By SFA (include SSO Reimbursements, if applicable)
Table with columns: BREAKFASTS, HIGH RATE LUNCHES, LOW RATE LUNCHES, SNACKS/SUPPLEMENTS, SPECIAL MILK. Rows include Paid, Free, Reduced, etc. Total Federal Reimbursement: 192,543.77

NSLP Projected Operating Costs						
State Reimbursements						
(Include SSO Reimbursements, if applicable)						
BREAKFASTS:		MEALS		RATES		
Paid	#	9,800	X	\$	0.100	= \$ 980.00
Free	#	0	X	\$	0.100	= \$ -
Free, Severe need	#	14,700	X	\$	0.100	= \$ 1,470.00
Reduced	#	0	X	\$	0.100	= \$ -
Reduced, Severe Need	#	2,975	X	\$	0.100	= \$ 297.50
Subtotal Breakfasts		#	27,475			\$ 2,747.50
LUNCHES:						
Paid	#	58,354	X	\$	0.100	= \$ 5,835.40
Free	#	40,275	X	\$	0.100	= \$ 4,027.50
Reduced	#	13,604	X	\$	0.100	= \$ 1,360.40
Breakfast Incentive <=20%	#	51,552	X	\$	0.020	= \$ 1,031.04
Breakfast Incentive >20%	#	60,681	X	\$	0.040	= \$ 2,427.24
Subtotal Lunches		#	112,233			\$ 14,681.58
SNI Lunch	#	112,233	X	\$	0.010	= \$ 1,122.33
SNI Breakfast	#	27,475	X	\$	0.010	= \$ 274.75
SNI Breakfast Incentive <=20%	#	51,552	X	\$	0.010	= \$ 515.52
SNI Breakfast Incentive >20%	#	60,681	X	\$	0.020	= \$ 1,213.62
Subtotal SNI Incentive		#	251,941			\$ 3,126.22
Total State Reimbursement		#	391,649			\$ 20,555.30
SUMMARY:						
Total "IN-SCHOOL" Revenue					\$	187,145.27
Total All Reimbursements					\$	213,099.07
Other Income					\$	-
Interest Income					\$	-
Total Revenue					\$	400,244.34

Less Commodity Usage @	\$	0.2225	Per Reimbursable Lunches:	112,233	\$	(24,971.84)
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(This page to be completed by FSMC)		
EXPENSES:	TOTAL COST	COST/MEAL (Only if Fixed Price Contract)
Food Cost-Including Commodities* Enter the amounts of food and milk purchased and received. Include the Commodity Distribution Assessment Fee, Commodity Value and Bonus Commodity Value (Do not include rebates, discounts and credits)	\$219,142.42	
Commodity Delivery Charge* Enter the charge to have the commodities delivered	\$2,095.62	
Direct Labor and Benefits* Enter the gross amount paid for salaries and fringe benefits to foodservice workers Other Direct Enter the cost for nonfood items such as paper goods, supplies, equipment repairs	\$322,463.13	(substitutes)
Nonreimbursable Expenses* Enter all expenditures that are not an allowable cost for reimbursement purposes	\$0.00	
Administrative Fee* Enter the fee that will be charged to manage the program	\$12,347.01	0
FSMC Management Fee* Enter the fee that will be charged to manage the program	\$9,534.50	0
Indirect Costs* Enter the amount of utilities and indirect labor charged to manage the program	\$0.00	
Other: Please List*	\$39,338.20	James Salary + benefit
Subtotal Expenses/Total Cost Per Meal	\$620,815.58	
Less Rebates, Discounts and Applicable Credits	(4,632.60)	USBA mandates
Total Expenses	\$591,211.14	
SUMMARY:		
Guarantee to SFA	\$ (190,966.80)	Total Revenue \$400,244.34
		Total Expenses \$591,211.14
School Nutrition Program-Profit or (Loss)		\$ (190,966.80)

*All items must be included in a budget summary and itemized in full detail

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31. A motion was made by Mr. Patrick Bard and seconded by Mr. David Smith to approve Metz, Inc. as food service provider for the 2012-2013 school year at a loss of \$146,872.74, as per Request For Proposal.

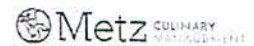
Patrick Bard - yes	David Smith - yes
Danny Crouse - no	Allen Morton - yes
Dale Sigel - no	Timothy Hull - yes
Mark Mosemann - yes	Sam Souders - yes
Timothy Mellott - yes	
"6" yes "2" members no. Motion carried	

*metz RFP
as approved
by board*

32. A motion was made by Mr. Danny Crouse and seconded by Mr. Sam Souders to adjourn the meeting. VOICE VOTE, All in Favor. Motion carried.

The meeting adjourned at 11:15 p.m.

NSLP Projected Operating Costs



Contract Begin Date 7/1/2012
 Contract End Date 6/30/2013
 Days of Service 175 BK 179 LUNCH

School Food Authority Southern Fulton School Distr
 FSMC Metz Culinary Management

Metz actual final account / less than RFP that was approved

Actual "In-School" Revenue						
(Include Seamless Summer Option (SSO) Actual Revenue, if applicable)						
BREAKFASTS:		MEALS		RATES		
Elementary Paid	#	7,175	X	\$0.600	= \$	4,305.00
Elementary Tiered Paid	#	0	X	\$0.000	= \$	-
Middle Paid	#	0	X	\$0.000	= \$	-
Middle Tiered Paid	#	0	X	\$0.000	= \$	-
Secondary Paid	#	2,625	X	\$1.000	= \$	2,625.00
Secondary Tiered Paid	#	0	X	\$0.000	= \$	-
Reduced-Price	#	2,975	X	\$0.300	= \$	892.50
Adult Paid	#	0	X	\$0.000	= \$	-
A la Carte Sales	#	0	X	\$3.0925	= \$	-
Subtotal Breakfasts		#	12,775			\$ 7,822.50
LUNCHES:						
Elementary Paid	#	25,418	X	\$1.500	= \$	38,127.00
Elementary Tiered Paid	#	0	X	\$0.000	= \$	-
Middle Paid	#	0	X	\$0.000	= \$	-
Middle Tiered Paid	#	0	X	\$0.000	= \$	-
Secondary Paid	#	32,936	X	\$1.750	= \$	57,638.00
Secondary Tiered Paid	#	0	X	\$0.000	= \$	-
Reduced-Price	#	13,604	X	\$0.400	= \$	5,441.60
Adult	#	2,506	X	\$2.500	= \$	6,265.00
A la Carte Sales	#	22,567	X	\$3.0925	= \$	69,851.17
Subtotal Lunches		#	97,051			\$ 177,322.77
SNACKS/SUPPLEMENTS						
Paid	#	0	X	0.00	= \$	-
Reduced-Price	#	0	X	0.00	= \$	-
Adult	#	0	X	0.00	= \$	-
A la Carte Sales	#	0	X	0.00	= \$	-
Subtotal Snacks/Supplements		#	0			\$ -
OTHER:						
Special Milk					\$	-
Vending Machine Sales/Concession					\$	-
Special Functions					\$	2,000.00
Subtotal Other					\$	2,000.00
Total "IN-SCHOOL" Revenue		#	109,826		\$	187,145.27

Federal Reimbursement						
To Be Completed By SFA (include SSO Reimbursements, if applicable)						
BREAKFASTS:		MEALS		RATES		
Paid	#	9,800	X \$	0.270	= \$	2,646.00
Free	#	0	X \$	1.510	= \$	-
Free, Severe Need	#	14,700	X \$	1.800	= \$	26,460.00
Reduced	#	0	X \$	1.210	= \$	-
Reduced, Severe Need	#	2,975	X \$	1.500	= \$	4,462.50
Subtotal Breakfasts		#	27,475			\$ 33,568.50
HIGH RATE LUNCHES:						
Paid	#	0	X \$	0.280	= \$	-
Free	#	0	X \$	2.790	= \$	-
Reduced	#	0	X \$	2.380	= \$	-
Subtotal High Rate Lunches		#	0			\$ -
LOW RATE LUNCHES:						
Paid	#	58,354	X \$	0.260	= \$	15,172.04
Free	#	40,275	X \$	2.770	= \$	111,561.75
Reduced	#	13,604	X \$	2.370	= \$	32,241.48
Subtotal Low Rate Lunches		#	112,233			\$ 158,975.27
SNACKS/SUPPLEMENTS:						
Paid	#	0	X \$	0.0700	= \$	-
Free	#	0	X \$	0.7600	= \$	-
Reduced	#	0	X \$	0.3800	= \$	-
Subtotal Snacks/Supplements		#	0			\$ -
SPECIAL MILK						
Paid	#	0	X \$	0.205	= \$	-
Free*	#	0	X \$	0.273	= \$	-
Subtotal Special Milk		#	0			\$ -
Total Federal Reimbursement		#	139,708		\$	192,543.77

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NSLP Projected Operating Costs						
State Reimbursements						
(Include SSO Reimbursements, if applicable)						
<u>BREAKFASTS:</u>		<u>MEALS</u>		<u>RATES</u>		
Paid	#	9,800	X	\$	0.100	= \$ 980.00
Free	#	0	X	\$	0.100	= \$ -
Free, Severe need	#	14,700	X	\$	0.100	= \$ 1,470.00
Reduced	#	0	X	\$	0.100	= \$ -
Reduced, Severe Need	#	2,975	X	\$	0.100	= \$ 297.50
Subtotal Breakfasts		#				\$ 2,747.50
<u>LUNCHES:</u>						
Paid	#	58,354	X	\$	0.100	= \$ 5,835.40
Free	#	40,275	X	\$	0.100	= \$ 4,027.50
Reduced	#	13,604	X	\$	0.100	= \$ 1,360.40
Breakfast Incentive <=20%	#	51,552	X	\$	0.020	= \$ 1,031.04
Breakfast Incentive >20%	#	60,681	X	\$	0.040	= \$ 2,427.24
Subtotal Lunches		#				\$ 14,681.58
SNI Lunch	#	112,233	X	\$	0.010	= \$ 1,122.33
SNI Breakfast	#	27,475	X	\$	0.010	= \$ 274.75
SNI Breakfast Incentive <=20%	#	51,552	X	\$	0.010	= \$ 515.52
SNI Breakfast Incentive >20%	#	60,681	X	\$	0.020	= \$ 1,213.62
Subtotal SNI Incentive		#				\$ 3,126.22
Total State Reimbursement		#				\$ 20,555.30
<u>SUMMARY:</u>						
Total "IN-SCHOOL" Revenue						\$ 187,145.27
Total All Reimbursements						\$ 213,099.07
Other Income						\$ -
Interest Income						\$ -
Total Revenue						\$ 400,244.34

Less Commodity Usage @	\$	0.2225	Per Reimbursable Lunches:	112,233	\$	(24,971.84)
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(This page to be completed by FSMC)						
<u>EXPENSES:</u>		<u>TOTAL COST</u>		<u>COST/MEAL</u>		
						(Only if Fixed Price Contract)
<u>Food Cost-Including Commodities*</u>						
Enter the amounts of food and milk purchased and received. Include the Commodity Distribution Assessment Fee, Commodity Value and Bonus Commodity Value (Do not include rebates, discounts and credits)		\$208,333.42				
<u>Commodity Delivery Charge*</u>		\$2,095.62				
Enter the charge to have the commodities delivered						
<u>Direct Labor and Benefits*</u>						
Enter the gross amount paid for salaries and fringe benefits to foodservice workers		\$281,550.05				
<u>Other Direct</u>		15,816.87				
Enter the cost for nonfood items such as paper goods, supplies, equipment repairs						
<u>Nonreimbursable Expenses*</u>						
Enter all expenditures that are not an allowable cost for reimbursement purposes		\$0.00				
<u>Administrative Fee*</u>		\$12,347.01				0
Enter the fee that will be charged to manage the program						
<u>FSMC Management Fee*</u>		\$9,534.50				0
Enter the fee that will be charged to manage the program						
<u>Indirect Costs*</u>						
Enter the amount of utilities and indirect labor charged to manage the program		\$0.00				
<u>Other: Please List*</u>		\$39,338.20				
Subtotal Expenses/Total Cost Per Meal		\$569,015.67				
Less Rebates, Discounts and Applicable Credits		(4,416.42)				
Total Expenses		\$539,627.41				
<u>SUMMARY:</u>						
Guarantee to SFA		\$	(139,383.07)		Total Revenue	\$400,244.34
					Total Expenses	\$539,627.41
School Nutrition Program-Profit or (Loss)						\$ (139,383.07)

*All items must be included in a budget summary and itemized in full detail

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