

2011 Statistics	Southern Alleghenies	Pennsylvania
Number of Employers	1,140	28,400
Number of Jobs	29,300	860,000
Average Earnings Industry earnings include benefits.	\$49,100	\$60,000
% of Total Regional Employment	12.5%	12.0%

The healthcare industry cluster is expected to grow by 4% between 2011 and 2016, while all jobs in the Southern Alleghenies are projected to increase by only 2%.

Top Occupations	Most Common Education Level	Percent of Industry
Registered nurses	Associate's degree	13%
Nursing aides, orderlies, and attendants	Postsecondary vocational award	11%
Home health aides	Short-term on-the-job training	7%
Licensed practical and licensed vocational nurses	Postsecondary vocational award	5%
Physicians and surgeons	First professional degree	3%
Office clerks, general	Short-term on-the-job training	3%

Work Where?

The healthcare industry offers opportunities for you to work in a variety of settings. Some places you may find employment include:

- General Medical and Surgical Hospitals
- Offices of Physicians (except Mental Health Specialists)
- Nursing Care Facilities
- Home Health Care Services

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- Continuing Care Retirement Communities
- Residential Mental Retardation Facilities

Median Assessment Scores for Sample Occupations

WorkKeys	Registered Nurses	Nursing Aides, Orderlies, and Attendants	Home Health Aides
Math	4	3	4
Locating Information	4	4	4
Reading	5	4	4

How Much Training	:
There are jobs for a variety of educa	tion lovel-
Short-term on-the-job train:	
Postsecondary vocational award	25%
Associate's degree	21%
Moderate-term on the	18%
Moderate-term on-the-job training	3 13%
Bachelor's degree	6%
Master's degree	6%
First professional degree	4%
Degree plus work exporiant	
Work experience in a related field	2%
Ductoral degree	2%
Long-term on-the-job training	1%
Oportion of jobs (2011) that typically require the correspond	1%

Source: WorkKeys® Occupational Profiles, www.act.org. Scores are not for a specific region or time period.



Southern Alleghenies Workforce Investment Board 3 Sheraton Drive Altoona, PA 16601 Learn more about other healthcare occupations at http://online.onetcenter.org.



The following is a list of some of the largest Healthcare employers in the Southern Alleghenies region:

ALLEGHENY LUTHERAN SOCIAL MINISTRIES

ALTOONA CENTER FOR NURSING CARE LLC

ALTOONA HOSPITAL

AMERICAN RED CROSS BLOOD SERVICES

ARBUTUS PARK MANOR

BLAIR MEDICAL ASSOCIATES INC

BON SECOURS HOSPITAL

CAMBRIA CARE CENTER

CHILDRENS BEHAVIORAL HEALTH INC

CHURCH OF THE BRETHREN HOME

CONEMAUGH VALLEY MEMORIAL HOSPITAL

COVE FORGE BEHAVIORAL HEALTH SYSTEM

COVENTRY MANAGEMENT SERVICES LP

EPWORTH MANOR - 95

FULTON COUNTY MEDICAL CENTER

GARVEY MANOR NURSING HOME

GOLDEN LIVING CENTER

HEALTH NET FEDERAL SERVICES INC

HEALTHSOUTH REHABILITATION

HOME NURSING AGENCY AFFILIATES

HOMEWOOD RETIREMENT CENTERS OF UCC

IFCMR SERVICE INC

INTERIM HEALTHCARE

J C BLAIR MEMORIAL HOSPITAL

LAUREL VIEW VILLAGE ALLEGHENY CHRIS

LAURELWOOD CARE CENTER LLC

LIFESTYLE SUPPORT SERVICES INC.

L-J-L TRUCKING INC

MEADOWVIEW NURSING CENTER

METLIFE GROUP

MEYERSDALE MEDICAL CENTER

MINERS HOSPITAL

NASON HOSPITAL

PENNKNOLL VILLAGE FACILITY OPS

PRESBYTERIAN HOME OF HOLLIDAYSBURG

SELECT SPECIALTY HOSPITAL

SIEMON NURSING HOME INC

SIMINGTON BUILDING / HOME NURSING AGENCY AFFILIATES

SOMERSET HOSPITAL CENTER FOR HEALTH

THE PATRIOT / SENIOR CHOICE INC

THE VILLAGE AT MORRISONS COVE

TYRONE HOSPITAL

UPMC BEDFORD MEMORIAL

VALUE DRUG COMPANY

WESTMINSTER WOODS

WINDBER HOSPITAL

WOODLAND RETIREMENT CENTER



Data Source: PA Employers Database

Advanced Materials & Diversified Manufacturing FAST FACTS

2011 Statistics	Southern Alleghenies	Pennsylvania
Number of Employers	210	7,160
Number of Jobs	9,540	289,000
Average Earnings Industry earnings include benefits.	\$55,200	\$71,000
% of Total Regional Employment	4.1%	4.0%

While all jobs in the Southern Alleghenies are expected to grow by 2% between 2011 and 2016, the advanced materials and diversified manufacturing industry cluster is expected to decline by 10%.

There will still be job opportunities due to replacement positions.

Top Occupations	Most Common Education Level	Percent of Industry
Team assemblers	Moderate-term on-the-job training	7%
First-line supervisors/managers of production and operating workers	Work experience in a related field	4%
Machinists	Long-term on-the-job training	4%
Welders, cutters, solderers, and brazers	Long-term on-the-job training	3%
Molding, coremaking, and casting machine setters, operators, and tenders, metal and plastic	Moderate-term on-the-job training	3%
HelpersProduction workers	Short-term on-the-job training	3%

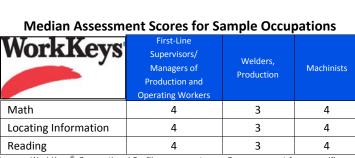
Work Where?

The advanced materials & diversified manufacturing industry offers opportunities for you to work in a variety of settings. Some places you may find employment include:

- Other Electronic Component Manufacturing
- Machine Shops
- All Other Plastics Product Manufacturing
- Polish and Other Sanitation Good Manufacturing
- Laminated Plastics Plate, Sheet (except Packaging), and Shape Manufacturing
- Commercial Lithographic Printing

WorkKeys	First-Line Supervisors/ Managers of Production and Operating Workers	Welders, Production	Machinists
Math	4	3	4
Locating Information	4	3	4
Reading	4	3	4

Source: WorkKeys® Occupational Profiles, www.act.org. Scores are not for a specific region or time period.



Learn more about other manufacturing occupations at http://online.onetcenter.org.

How Much Training:

There are jobs for a variety of education levels

42%

20%

13%

9%

8%

3%

3%

2% 0%

0%

Moderate-term on-the-job training

Short-term on-the-job training

Long-term on-the-job training

Work experience in a related field

Bachelor's degree

Associate's degree

Degree plus work experience

Postsecondary vocational award

First professional degree

Master's degree

Doctoral degree

*Proportion of jobs (2011) that typically require the corresponding level of education.



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The following is a list of some of the largest Advanced Materials & Diversified Manufacturing employers in the Southern Alleghenies region:

ALBEMARLE CORP

API DEFENSE INC

BEDFORD REINFORCED PLASTICS INC

BEST WINDOW & DOOR CO

BLEYER GIFT PACKS LLC

BONNEY FORGE CO

CANNONDALE BICYCLE CORPORATION

CARPENTER CO INC

CHICAGO RIVET & MACHINE CO

CONAIR CORPORATION

CONTAINMENT SOLUTIONS INC

CREATIVE PULTRUSIONS INC

CURRY SUPPLY CO

DEFIANCE METAL PRODUCTS OF PA INC

FCI USA LLC

FEDERATED-FRY METALS INC

FIBERBLADE, LLC

FOUR GUYS STAINLESS TANK & EQUIPMENT

FTCA INC

FULTON PRECISION INDUSTRIES INC

GAUTIER STEEL LTD

GENERAL CABLE INDUSTRIES INC

HIGHLAND TANK & MANUFACTURING CO

ITI TRAILERS AND TRUCK BODIES INC

J-LOK CO

JOHNSTOWN MACHINING & FABRICATION

JOHNSTOWN SPECIALTY CASTINGS INC

JOHNSTOWN WELDING & FABRICATION

JOHNSTOWN WIRE TECHNOLOGIES INC

JWF DEFENSE SYSTEMS LLC

KEYSTONE BOLT DIV

KONGSBERG DEFENSE CORPORATION

LAUREL TECHNOLOGIES

LEISS TOOL & DIE CO

LOCKHEED MARTIN AEROPARTS INC

LUMAX INDUSTRIES INC

NEW PIG CORPORATION

NORTH AMERICAN HOGANAS HIGH ALLOYS

NPC INC

ORX RAILWAY CORPORATION

PENN MACNINE LLC

PENN METAL FABRICATORS INC

ROCKWOOD MFG CO

SEVEN D INDUSTRIES OF HUNTINGDON

SMALL TUBE PRODUCTS

SOMERSET WELDING & STEEL INC

VEEDER-ROOT COMPANY

Southern Alleghenies Workforce Investment Board 3 Sheraton Drive

Data Source: PA Employers Database



Logistics & Transportation

FAST FACTS

2011 Statistics	Southern Alleghenies	Pennsylvania
Number of Employers	320	6,850
Number of Jobs	9,930	206,000
Average Earnings Industry earnings include benefits.	\$51,900	\$52,600
% of Total Regional Employment	4.2%	2.9%

The logistics & transportation industry cluster is expected to grow by 2% between 2011 and 2016, which is similar to the job growth expected for all jobs in the Southern Alleghenies.

Top Occupations	Most Common Education Level	Percent of Industry
Truck drivers, heavy and tractor-trailer	Moderate-term on-the-job training	31%
Laborers and freight, stock, and material movers, hand	Short-term on-the-job training	11%
Truck drivers, light or delivery services	Short-term on-the-job training	9%
Industrial truck and tractor operators	Short-term on-the-job training	3%
Packers and packagers, hand	Short-term on-the-job training	3%
Office clerks, general	Short-term on-the-job training	2%

Work Where?

The logistics & transportation industry offers opportunities for you to work in a variety of settings. Some places you may find employment include:

- General Warehousing and Storage
- General Freight Trucking, Long-Distance, Truckload
- Specialized Freight (except Used Goods) Trucking, Local
- Rail transportation
- General Freight Trucking, Local

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• General Freight Trucking, Long-Distance, Less Than Truckload

Median Assessment Scores for Sample Occupations

WorkKeys	Tractor-Trailer Truck Drivers	Freight, Stock, and Material Movers, Hand	Truck Drivers, Light or Delivery Services
Math	3	3	4
Locating Information	4	4	5
Reading	4	3	3

How Much Training: There are jobs for a variety of education levels Moderate-term on-the-job training Short-term on-the-job training 44% Work experience in a related field 38% Long-term on-the-job training 7% Postsecondary vocational award 4% Bachelor's degree 3% Degree plus work experience 3% Associate's degree 2% First professional degree 0% 0% Master's degree Doctoral degree 0% *Proportion of jobs (2011) that typically require the corresponding level of education.

Source: WorkKeys® Occupational Profiles, www.act.org. Scores are not for a specific region or time period.



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The following is a list of some of the largest Logistics & Transportation employers in the Southern Alleghenies region:

AIR GROUND XPRESS INC PEPSI BOTTLING GROUP

BEYER TRUCKING & EXCAVATING LLC PITTSBURGH-FAYETTE EXPRESS INC

BIRK TRANSFER INC PT DISTRIBUTION INC

CLI TRANSPORT LP QUALITY CORRECTIONS & INSPECTIONS

CON-WAY FREIGHT R J GLASS INC

CVS PA DISTRIBUTION INC RECREATIONAL EQUIPMENT INC

E F SMITH INC SCHNEIDER NAT'L CARRIERS INC

ESPY TRANSPORT LLC SHEETZ DISTRIBUTION SERVICES

ESTES EXPRESS LINES SHEETZ INC

FEDEX SMITH TRANSPORT INC

H EUGENE KOONTZ TRUCKING INC SPISAK TRUCKING & REPAIR INC

H FRED BAREFOOT TRUCKING INC SYNERGISTIKS INC

HIMMEL TRUCKING INC THE WARD CORPORATION OF PENNA

J LINE INC TRI-COUNTY BULK MILK HAULERS INC

JAMES F BARRON TRUCKING UNION TANK CAR CO

LOCKHEED MARTIN CORP UNITED PARCEL SERVICE

LYTLE'S TRANSFER & STORAGE INC W C MCQUAIDE INC

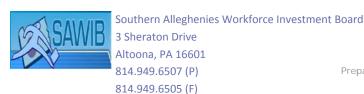
MATTHEWS TRUCKING INC WAL-MART

METZLER BROS INC WARD TRUCKING, LLC

MID-ATLANTIC COCA-COLA BOTTLING CO WARD TRUCKLOAD EXPRESS LLC

MILLENNIUM RAIL INC WARNACO INC

NEW PENN MOTOR EXPRESS INC WOLF FURNITURE





Building & Construction

FAST FACTS

2011 Statistics	Southern Alleghenies	Pennsylvania
Number of Employers	1,230	32,500
Number of Jobs	17,200	433,000
Average Earnings Industry earnings include benefits.	\$46,500	\$57,300
% of Total Regional Employment	7.3%	6.1%

While all jobs in the Southern Alleghenies are expected to grow by 2% between 2011 and 2016, the building and construction industry cluster is expected to decrease slightly. There will still be job opportunities due to replacement positions.

Top Occupations	Most Common Education Level	Percent of Industry
Carpenters	Long-term on-the-job training	14%
Construction laborers	Moderate-term on-the-job training	10%
Construction managers	Bachelor's degree	6%
First-line supervisors/managers of construction trades and extraction workers	Work experience in a related field	5%
Operating engineers and other construction equipment operators	Moderate-term on-the-job training	5%
Electricians	Long-term on-the-job training	4%

Work Where?

The building & construction industry offers opportunities for you to work in a variety of settings. Some places you may find employment include:

- Residential Remodelers
- Commercial and Institutional Building Construction
- **Construction Machinery Manufacturing**
- Nonresidential electrical contractors
- Highway, Street, and Bridge Construction
- Residential site preparation contractors

Median Assessment Scores for Sample Occupations

WorkKeys	Construction Carpenters	Construction Laborers	Construction Managers
Math	4	3	3
Locating Information	4	3	3
Reading	4	4	4

How Much Training:

There are jobs for a variety of education levels Moderate-term on-the-job training Long-term on-the-job training 39% Work experience in a related field 30% 10%

Short-term on-the-job training 9% Bachelor's degree Postsecondary vocational award 8% Degree plus work experience 2% Associate's degree 2% 0% Master's degree First professional degree

*Proportion of jobs (2011) that typically require the corresponding level of education.

Source: WorkKeys® Occupational Profiles, www.act.org. Scores are not for a specific region or time period.



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Learn more about other building & construction occupations at http://online.onetcenter.org.

Doctoral degree

0% 0%

0%



The following is a list of some of the largest Building & Construction employers in the Southern Alleghenies region:

ALLEGHENY INTERIORS

ARROW LAND SOLUTIONS LLC

B C STONE INC

BATH SAVER INC

BETTWY ELECTRIC INC

BLAIR ELECTRIC SERVICE CO

BLAIR FIXTURES & MILLWORK

BLAIR ROOFING INC

BOB BITER ELECTRICAL ENTERPRISES

BOLGER BROTHERS INC

BOYER REFRIGERATION HEATING & AC

CHAMPION HOME BUILDERS CO

CHARLES J MERLO INC

CLARK CONTRACTORS INC

CORLE BUILDING SYSTEMS

D C GOODMAN & SONS INC

EASTERN ELEVATOR SERVICE & SALES CO

FI-HOFF CONCRETEPRODUCTS INC.

FOLCARELLI SUPPLY CO / SHEET METAL INC

GRANNAS BROS STONE & ASPHALT CO INC

GUYER BROTHERS INC

HAYES LARGE ARCHITECTS

J C ORR AND SON INC

JEFF S LONG GENERAL CONTRACTOR

JLG INDUSTRIES INC

KEYSTONE THERMAL-GARD / INTEGRITY CONSTRUCTION INC

KNISELY & SONS INC

L AND L BUILDERS

L B FOSTER CO

LAWRUK BUILDERS INC

LEONARD S FIORE INC

LINCOLN CONTRACTING & EQUIPMENT CO

MELLOTT COMPANY

MOREFIELD COMMUNICATIONS INC

MORTIMER ELECTRIC INC

NEW ENTERPRISE STONE & LIME

PALMER CONSTRUCTION COMPANY INC

R L INSULATION COMPANY INC

RALPH J ALBARANO & SONS INC

ROCKLAND MANUFACTURING COMPANY

S P MCCARL & COMPANY INC

SAY-CORE INC

SOMERSET STEEL ERECTION COMPANY INC

STELCO INC

US MUNICIPAL SUPPLY INC

Data Source: PA Employers Database

Information & Communication Services FAST FACTS

2010 Statistics	Southern Alleghenies	Pennsylvania
Number of Employers	340	14,800
Number of Jobs	5,480	234,000
Average Earnings Industry earnings include benefits.	\$52,600	\$80,600
% of Total Regional Employment	2.3%	3.3%

The information & communication services industry cluster is expected to grow by 3% between 2011 and 2016, while all jobs in the Southern Alleghenies are projected to increase by only 2%.

Top Occupations	Most Common Education Level	Percent of Industry
Office clerks, general	Short-term on-the-job training	3%
Civil engineers	Bachelor's degree	3%
Telecommunications line installers and repairers	Long-term on-the-job training	3%
Computer programmers	Bachelor's degree	3%
Computer systems analysts	Bachelor's degree	3%
Architectural and civil drafters	Postsecondary vocational award	2%

Work Where?

The information & communication services industry offers opportunities for you to work in a variety of settings. Some places you may find employment include:

- **Engineering Services**
- Wired Telecommunications Carriers
- **Custom Computer Programming Services**
- **Newspaper Publishers**

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- **Computer Systems Design Services**
- **Radio Stations**

Median Assessment Scores for Sample Occupations

WorkKeys	Office Clerks, General	Telecommunications Line Installers and Repairers	Computer Programmers
Math	3	3	5
Locating Information	4	4	5
Reading	4	4	5

How Much Training: There are jobs for a variety of education levels Bachelor's degree Moderate-term on-the-job training 33% Short-term on-the-job training 16% Long-term on-the-job training 13% Degree plus work experience 9% Associate's degree 9% Work experience in a related field 8% Postsecondary vocational award 7% 5% Master's degree Doctoral degree 1% First professional degree 0% Proportion of jobs (2011) that typically require the corresponding level of education.

Source: WorkKeys® Occupational Profiles, www.act.org. Scores are not for a specific region or time period.



Southern Alleghenies Workforce Investment Board 3 Sheraton Drive Altoona, PA 16601

Learn more about other information & communication services occupations at http://online.onetcenter.org.



The following is a list of some of the largest Information & Communication Services employers in the Southern Alleghenies region:

ALTOONA MIRROR / OGDEN NEWSPAPERS OF WISCONSIN

INC

ATLANTIC BROADBAND MANTECH TELECOMM & INFORMATION SYS

BEDFORD GAZETTE LLC MCCORMICK TAYLOR INC

CDI INFRASTRUCTURE LLC MOUNTAINTOP TECHNOLOGIES INC

CJL ENGINEERING MUSSER ENGINEERING INC

CME MANAGEMENT LLC NEXSTAR BROADCASTING INC

COAL & ENVIRONMENTAL SERVICES INC NORTHROP GRUMMAN SYS CORP

COMCAST CABLEVISION CORP (PA)

P JOSEPH LEHMAN CONSLT ENGINEERS

CONSULTING ENGINEERS / GWIN, DOBSON & FOREMAN INC RECLAMERE INC

DAILY AMERICAN RNDT INC

DELTA HEALTH TECHNOLOGIES LLC STANDARD LABORATORIES INC

EARTHTECH INC STIFFLER MCGRAW & ASSOCIATES INC

EZ TO USE DIRECTORIES / OGDEN DIRECTORIES OF PA INC

FAIRWAY LABORATORIES INC SZANCA SOLUTIONS INC

FOREVER OF PA INC

THE EADS GROUP INC

FOREVER OF PA INC

THE JOSEPH F BIDDLE PUBLISHING CO

GLOBAL TEL LINK CORPORATION

H F LENZ CO

VERIZON N RETAIN CO / VERIZON NORTH INC

VERIZON PENNSYLVANIA INC. INFOCON CORP

IN-SHORE TECHNOLOGIES INC

KELLER ENGINEERS INC WJAC INC

LINK COMPUTER CORP WWCP/WATM / PEAK MEDIA OF PENNSYLVANIA LLC



HORIZON INFORMATION SYSTEMS INC

THE TRIBUNE / NEWSPAPER HOLDINGS INC

MAINLINE NEWSPAPERS / LATROBE PRINTING



2010 Statistics	Southern Alleghenies	Pennsylvania
Number of Employers	630	13,100
Number of Jobs	17,800	591,200
Average Earnings Industry earnings include benefits.	\$32,200	\$42,800
% of Total Regional Employment	10.3%	10.9%

The education industry cluster is expected to grow by 11% between 2008 and 2018, while all jobs in the Southern Alleghenies are projected to increase by only 2%.

Top Occupations	Most Common Education Level	
Elementary School Teachers	Bachelor's degree	
Secondary School Teachers	Bachelor's degree	
Teacher Assistants	Short-term on-the-job training	
Bus Drivers	Short-term on-the-job training	
Middle School Teachers	Bachelor's degree	
Janitors and Cleaners	Short-term on-the-job training	

Work Where?

The education industry offers opportunities for you to work in a variety of settings. Some places you may find employment include:

- Elementary and secondary schools
- Colleges and universities
- Child day care services
- School and employee bus transportation
- Junior colleges
- Libraries and archives

Median Assessment Scores for Sample Occupations

WorkKeys	Child Care Workers	Teacher Assistants	Preschool Teachers, Except Special Education
Math	4	4	3
Locating Information	4	3	4
Reading	4	4	4

Source: WorkKeys® Occupational Profiles, www.act.org. Scores are not for a specific region or time period.

Learn more about other education occupations at http://online.onetcenter.org.

December 2011



The following is a list of some of the largest Education employers in the Southern Alleghenies region:

ALLEGHENY LUTHERAN SOCIAL MINISTRIE

ALTOONA AREA PUBLIC LIBRARY

ALTOONA CENTRAL CATHOLIC SCHOOL

BARTON TRANSPORTATION SERVICES INC

BEGIN WITH US CHILD CARE & PRESCHOOL

BISHOP CARROLL CATHOLIC HIGH SCHOOL

BISHOP GUILFOYLE CATHOLIC HIGH SCHOOL

BISHOP MCCORT CATHOLIC HIGH SCHOOL

CAMBRIA LIBRARY ASSOCIATION

CAROLYN'S CHILD CARE CENTER INC

CENTRAL PA DIGITAL LEARNING FOUNDATION

CHILD ADVOCATES OF BLAIR CO INC

CITY HEAD START / COMM ACTION PARTNERSHIP OF CAM-

COMPUTER LEARNING NETWORK / YORK TECHNICAL INSTI-

TUTE LLC

DENNIS L SMITH BUSING LLC

FRANK J CASTELLI MOTORS / LAIDLAW TRANSIT INC

FULLINGTON SCHOOL BUS LLC

GRIER SCHOOL / THE GRIER FOUNDATION

HELSEL TRANSPORTATION

HOLLIDAYSBURG CATHOLIC SCHOOL

HOLY NAME SCHOOL

HUNTINGDON COUNTY CHILD DEVELOPMENT

JOHNSTOWN AREA HERITAGE ASSOCIATION

JUNIATA COLLEGE

LEARNING LAMP INC

LILY POND CHILD DEVELOPMENT CENTERS

MOUNT ALOYSIUS COLLEGE

MTS TRANSPORTATION / MAXWELL TRANSIT SYSTEMS INC

NORTHERN CAMBRIA CATHOLIC SCHOOL

OUR MOTHER OF SORROWS SCHOOL

PENN MONT ACADEMY

QUEUE BUSINESS SYSTEMS INC

SOUTH HILLS SCH OF BUSINESS & TECH

ST ANDREW SCHOOL

ST BENEDICT SCHOOL

ST FRANCIS UNIV HUMAN RESOURCES

ST JOHN THE EVANGELIST SCHL/CHURCH

ST PATRICK'S CHURCH

ST ROSE OF LIMA SCHOOL

STATE OF PENNSYLVANIA / ALTOONA STUDENT TRANSPOR-

TATION

THE LEARNING LAMP CTR FOR CHILDREN

THE LITTLE LEARNING LAMP CENTER

TIME TO SUCCEED CHILD CARE & EARLY LEARNING CENTER

TRANSPORTATION PERSONNEL

TREASURED TIMES DAY CARE

TRI-COUNTY TRANSPORTATION INC

UNIVERSITY OF PITTSBURGH

WILKINSON BUS LINES INC

Southern Alleghenies Workforce Investment Board 3 Sheraton Drive



2011 Statistics	Southern Alleghenies	Pennsylvania
Number of Employers	1,560	57,900
Number of Jobs	25,200	1,150,000
Average Earnings Industry earnings include benefits.	\$32,500	\$59,600
% of Total Regional Employment	10.7%	16.1%

The business & financial services industry cluster is expected to grow by 9% between 2011 and 2016, while all jobs in the Southern Alleghenies are projected to increase by only 2%.

Top Occupations	Most Common Education Level	Percent of Industry
Real estate sales agents	Postsecondary vocational award	8%
Tellers	Short-term on-the-job training	5%
Property, real estate, and community association managers	Bachelor's degree	5%
Personal financial advisors	Bachelor's degree	5%
Insurance sales agents	Bachelor's degree	4%
Securities, commodities, and financial services sales agents	Bachelor's degree	3%

Work Where?

The business & financial services industry offers opportunities for you to work in a variety of settings. Some places you may find employment include:

- Commercial Banking
- Insurance Agencies and Brokerages
- Janitorial Services
- Lessors of Residential Buildings and Dwellings
- Investment Advice

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All Other Professional, Scientific, and Technical Services

Median Assessment Scores for Sample Occupations

WorkKeys	Property, Real Estate, and Community Association Managers	Tellers	Insurance Sales Agents
Math	4	3	4
Locating Information	4	4	4
Reading	5	4	5

There are jobs for a variety of education levels Bachelor's degree Short-term on-the-job training 26% Moderate-term on-the-job training 23% Work experience in a related field 15% Postsecondary vocational award 11% Long-term on-the-job training 11% Degree plus work experience 6% First professional degree 6% 1% Associate's degree Master's degree 1% Doctoral degree 0% *Proportion of jobs (2011) that typically require the corresponding level of education.

How Much Training:

Source: WorkKeys® Occupational Profiles, www.act.org. Scores are not for a specific region or time period.



Southern Alleghenies Workforce Investment Board 3 Sheraton Drive Altoona, PA 16601 Learn more about other business & financial services occupations at http://online.onetcenter.org.



The following is a list of some of the largest Business & Financial Services employers in the Southern Alleghenies region:

1ST SUMMIT BANK

ALLIED ON GUARD PROTECTION ALTOONA FIRST SAVINGS BANK

ALTOONA PIPE AND STEEL CO

AMERISERV FINANCIAL

B & L TREE SERVICE INC
BRINKS INCORPORATED

 CAMCO

CLEANSERVICE AND SUPPLY INC

COMMUNITY STATE BANK OF ORBISONIA

CORPORATE SECURITY SERVICES INC

ELECTRIC MOTOR & SUPPLY INC

EVERETT CASH MUTUAL INSURANCE CO

FFSC SERVICES CORP

FIRST COMMONWEALTH BANK

FIRST ENERGY SERVICE COMPANY

FIRST NAT'L BANK OF PENNSYLVANIA

FREEDOM JUNCTION TRUCK & AUTO PLAZA / TDS FOODS INC

GITTINGS PROTECTIVE SECURITY INC

HOMETOWN BANK OF PENNSYLVANIA

INTER-MEDIA MARKETING INC

INVESTIGATION & PROTECTIVE SERVICES

INVESTMENT SAVINGS BANK

JAC OPERATIONS INC

JC BLAIR MEDICAL SERVICES

KONGSBERG DEFENSE CORPORATION

LAMAR ADVERTISING OF ALTOONA

M & M JANITORIAL INC

MUTUAL BENEFIT INSURANCE COMPANY

NEW ENTERPRISE STONE & LIME

NORTH AMERICAN COMMUNICATIONS CORP

NPC INC

PERSON TO PERSON MARKETING LLC

REED, WERTZ & ROADMAN INC

RELIANCE SAVINGS ASSOCIATION

ROCKWOOD CASUALTY INSURANCE CO / ARGONAUT MAN-

SACINC.

SAFARI ENTERPRISES INC

SECURITAS SECURITY SERVICES USA INC SERVICEMASTER INDL MAINTENANCE SYS

SHEETZ INC

SOMERSET TRUST CO

TAS MESSAGING LLC

THE DAVEY TREE EXPERT CO

TMS HEALTH LLC

TOP HAT CLEANING LLC

VISIONS MARKETING SERVICES INC

WARD TRANSPORT & LOGISTICS CORP

WARRANTY CORPORATION / NATIONAL ELECTRONICS

WOLF FURNITURE ENTERPRISES INC

Southern Alleghenies Workforce Investment Board



2011 Statistics	Southern Alleghenies	Pennsylvania
Number of Employers	180	3,050
Number of Jobs	4,730	114,000
Average Earnings Industry earnings include benefits.	\$71,300	\$89,500
% of Total Regional Employment	2.0%	1.6%

While all jobs in the Southern Alleghenies are expected to grow by 2% between 2011 and 2016, the energy industry cluster is expected to decline by 1%. There will still be job opportunities due to replacement positions.

Top Occupations	Most Common Education Level	Percent of Industry
Operating engineers and other construction equipment operators	Moderate-term on-the-job training	9%
Truck drivers, heavy and tractor-trailer	Moderate-term on-the-job training	6%
Managers, all other	Work experience in a related field	4%
Refuse and recyclable material collectors	Short-term on-the-job training	3%
First-line supervisors/managers of construction trades and extraction workers	Work experience in a related field	3%
Excavating and loading machine and dragline operators	Moderate-term on-the-job training	3%

Work Where?

The energy industry offers opportunities for you to work in a variety of settings. Some places you may find employment include:

- Bituminous Coal and Lignite Surface Mining
- **Bituminous Coal Underground Mining**
- **Electric Power Distribution**
- Crude Petroleum and Natural Gas Extraction
- Solid Waste Collection

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Mining Machinery and Equipment Manufacturing

Median Assessment Scores for Sample Occupations

WorkKeys	Operating Engineers	Truck Drivers, Heavy	Excavating and Loading Machine Operators
Math	3	3	4
Locating Information	3	4	4
Reading	3	4	4

Source: WorkKeys® Occupational Profiles, www.act.org. Scores are not for a specific region or time period.



Southern Alleghenies Workforce Investment Board 3 Sheraton Drive Altoona, PA 16601

Learn more about other energy occupations at http://online.onetcenter.org.

*Proportion of Jobs (2011) that typically require the corresponding level of education.

How Much Training:

There are jobs for a variety of education levels

Moderate-term on-the-job training

Short-term on-the-job training

Long-term on-the-job training

Work experience in a related field

Bachelor's degree

Degree plus work experience

Postsecondary vocational award

Associate's degree

Master's degree First professional degree

Doctoral degree

42%

18%

13%

11%

7%

3%

3% 2%

0%

0%



The following is a list of some of the largest Energy employers in the Southern Alleghenies region:

A/C POWER / CONSTELLATION OPERATING SERVICES KENNAMETAL INC

ACTION MINING INC LUTHER P MILLER INC

ADVANCED CUTTING SYSTEMS CORP MARTIN OIL COMPANY

AMFIRE MINING CO LLC MASTER MACHINE CO INC

B N F POWERLINE CONSTRUCTION INC MCLANAHAN CORPORATION

BARKMAN OIL CO INC PARK'S GARBAGE SERVICE INC

BEDFORD COUNTY OIL CO INC PBS COALS INC

BEDFORD RURAL ELECTRIC COOPERATIVE PENNSYLVANIA ELECTRIC COMPANY

BLACK WOLF COAL COMPANY INC / ROX COAL POWER SYSTEMS OPERATIONS INC

BLAIR COUNTY OIL & SUPPLY INC ROXCOAL INC

BURGMEIERS HAULING INC SARAH MINE / ROX COAL

CAMBRIA POWER COGENERATION CO / NORTHERN STAR
GEN SVCS CO LLC
SOMERSET RURAL ELECTRIC COOPERATIVE

CELL-CON INC STREAMLINE INC

E P BENDER COAL CO INC SVONAVEC INC

EVERHART & HOOVER POWER LINE CONST TEL-POWER INC

GEROMINO MINE / ROX COAL THE PEOPLES NATURAL GAS CO

HOFFMAN MINING INC TRI COUNTY PETROLEUM INC

ICG ADDCAR SYSTEMS LLC VALLEY RURAL ELECTRIC COOP INC

INTERSTATE WASTE SERVICES INC W M RESOURCES

J H RUSSELL INC WASTE MANAGEMENT OF PENNA INC





Correctional Institutions (Industry)	Southern Alleghenies	Pennsylvania	
Number of Employers	9	59	
Number of Jobs	3,100	24,100	
Average Earnings Industry earnings include benefits.	\$53,700	\$51,400	
% of Total Regional Employment	2%	<1%	

Correctional Officers and Jailers (Occupation)	Southern Alleghenies	Pennsylvania
Jobs (2011)	1,200	17,100
Average Wages	\$45,500	\$44,400
Projected Growth New Jobs	50	400
Total Projected Openings New and Replacement jobs	190	2,300

Median Assessment Scores

WorkKeys	Applied Mathematics	Locating Information	Reading for Information
Correctional Officers and Jailers	3	4	4

Source: WorkKeys® Occupational Profiles, www.act.org. Scores are not for a specific region or time period.

Learn more about other occupations at http://online.onetcenter.org.

